

The best thing for him is to devote himself solely to his Mission, and to leave The commandants, and The clerks appointed for The Trade, to act as they please and as they deem advisable.

43

Public Rebuke, especially in the case of those Gentlemen, often does more harm than good. Rebuke in private is generally taken in good part, as well as The advice given to the Reverend Father Superior and to Messieurs the Directors.

44

Civility and Deference, according to their rank, win The commandants and The clerks, when accompanied by a little submission to the Directors, to whom it is often sufficient to represent, and sometimes to cause to be represented by Friends, the needs of The Mission and of the House at the Lake.

45

One must also avoid complaining of The food, and not speak of it at all before The French and the Savages—who fail not to repeat it afterward, according to their own Ideas, which frequently causes much of the esteem felt for The Missionary to be lost.

46

One must also avoid being importunate in one's Requests; or showing, by word or by writing, that one is offended at being refused; but one should await the most favorable opportunity or Time. By this means one obtains, Sooner or later, all that he claims, *quod sæpissimè fui expertus*.

47

On Journeys, a great deal of patience is needed, and a little condescension for the canoemen,—especially for The Savages, who are unwilling to risk themselves too much. When one is not in haste, the best way is to let them hunt and camp when they wish.

48